

## Procurement Manager

### BENEFITS

The Valuemation Procurement Manager allows you to:

- Increase the efficiency of your procurement processes
- Leverage cost advantages by combining orders and receiving discounts
- Lower your procurement processing costs by employing efficient, automated workflows
- Ensure adherence to your organization's procurement guidelines
- Reduce subsequent costs by procuring standard components
- Make better-informed decisions due to greater transparency over costs and services.

*The Valuemation Procurement Manager will let you set up a powerful IT procurement process that is automated to the greatest possible extent. Because the system utilizes shopping carts, you can be sure that most of the IT products that you acquire will meet your company's guidelines and standards. This will help you to achieve greater standardization in your IT topology and keep lifecycle costs low. By bundling IT purchases into combined orders, you'll significantly lower your procurement costs.*

### The Challenges in IT Procurement

How efficiently and seamlessly is your IT procurement process integrated into associated processes? How can you be sure that the procurement guidelines set by your company are actually being adhered to? When you place orders, are you notified of possible budget overruns?

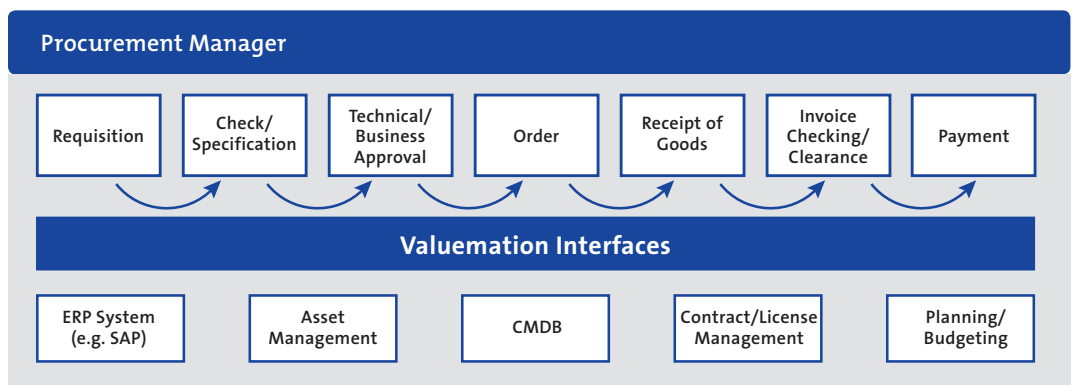
The increasing complexity and distribution of IT structures, along with new sourcing models, makes IT expertise indispensable. What really matters is finding the right selection of IT components, which means that procurement of IT goods and services is assuming an even greater importance among company purchases. Faster innovation cycles put great strains on IT bud-

gets due to a more frequent need to upgrade coupled with shorter depreciation periods. Increased standardization and consolidation can help you to cut costs and minimize risks.

### Cutting Costs with IT Standards

IT procurement without adhering to a set of standards can turn your infrastructure into a hard-to-tame jungle of mixed equipment. Very heterogeneous and widely distributed IT topologies result in extra downstream costs for maintenance, service and support as well as for staff training that often end up being far greater than the original direct costs of acquisition.

To prevent this from happening, you use defined shopping carts to restrict the selection of



IT components and services that you make available to users. These shopping carts are much like a customizable online catalog that displays various IT goods and services. Users can only order those items that they are authorized to have. Thus, a much greater share of your IT procurement will necessarily comply with the standards that you've defined.

## Efficient IT Procurement with Valuation

With Valuation, you'll be able to cover all aspects of your IT procurement process, starting with initial requisitions, continuing with testing, approval, and release, all the way on down to the actual order process including recording the receipt of goods followed by invoice clearing and payment. In addition, you'll be able to rate suppliers when it comes to meeting specific criteria such as complete, correct and on-time delivery of goods.

You'll also be able to combine requested IT goods and services into larger, bundled orders. By increasing your procurement volumes for certain components and limiting the number of different IT goods, you'll be in a better negotiating position with suppliers.

## Cutting Costs through Process Automation

Whenever a staff member makes a purchase requisition, this is followed by a multi-stage approval and release process. By an automatic referencing of the planned purchase with the applicable

IT budget any (potential) budget overruns are automatically flagged before the purchase is actually approved (accounting check). In a parallel process, the component concerned and its configuration are checked to confirm that they are, in fact, suited for the intended purpose (technical check). Only after both approval steps have been successfully passed is the order actually released and placed.

When the goods finally arrive, their status changes and they become part of your IT inventory. By means of an interface to the Valuation Contract Manager, the placement of an order automatically triggers the creation of a new contract covering the terms and conditions of its warranty and maintenance. Standard interfaces to your ERP system as well as to your asset, contract and license management system or Configuration Management Database (CMDB) will ensure that the same data does not have to be handled twice and that it stays consistent in the overall system.

## Ensuring Reliability in the Procurement Process

Through its high degree of automation, you'll benefit from great reliability in your procurement process and from faster, more economical order handling. At any time, you can get a detailed overview of your procurement processes and keep the associated workflows under control.

### KEY FACTS

The Valuation Procurement Manager is a module in the USU Valuation Suite.

#### With Valuation Procurement Manager, you can do the following:

- Automate your procurement processes for IT components and services
- Use preconfigured shopping carts for selective purchases of standard components
- Group your procurement of IT goods and services into combined orders
- Measure and evaluate the quality and reliability of your suppliers' delivery performance
- Check and manage your approval, release and procurement processes with standard workflows.

#### Other relevant Valuation modules:

- Asset Manager
- License Manager
- CMDB Manager
- Contract Manager
- Service Request Manager